



# Silver Valley USD – Fleet Refresh



## Current Leases:

Lease #061-0167901-000 - (11 Bizhubs) (1 Production)

Lease #450-0109147-000 - (5 Bizhubs) (7 Bizhubs, 1 Production – Service only)

60 months lease: \$27,788.38/quarter + tax

Current Model	Proposed	Service	Current Model	Proposed	Service
PRESS6120	AP7120	qtrly base	BIZ850I	Owned	unlimited
C550I	C551i	unlimited	BIZ450I	Owned	unlimited
BIZ808	751i	unlimited	BIZ850I	Owned	unlimited
BIZ458E	451i	unlimited	BIZ850I	Owned	unlimited
BIZ808	751i	unlimited	BIZ850I	Owned	unlimited
BIZ308E	301i	unlimited	C1060	APC4065	qtrly base
BIZ808	751i	unlimited	C558	C551i	unlimited
BIZ458E	451i	unlimited	C558	C551i	unlimited
BIZ458E	451i	unlimited	BIZ808	751i	unlimited
BIZ308E	301i	unlimited	BIZ808	751i	unlimited
BIZ808	751i	unlimited	BIZ454E	451i	unlimited
BIZ308E	301i	unlimited	BIZ808	751i	unlimited
			BIZ808	751i	unlimited

## Proposed Recommendation:

\*\*1 Lease with 20 New devices, Ownership of 5 devices

All office equipment on Unlimited service program

Single Payment per quarter, we will satisfy the remaining (2) leases, with no additional payment on old leases.

(20) New Bizhub 1i Series to replace old equipment, including (2) Production units Same speed and configurations as current equipment, with extra security, anti-virus and anti-malware. **Switched (1) current B/W 45ppm unit for the New Color 55ppm unit, per Robert.**

Keeping in place current (4) Bizhub 850i and (1) Bizhub 450i

Maintenance for Bizhubs (included in quarterly payment)– Flat rate, includes service calls, toner, parts and labor \*Unlimited Copies and Prints

Maintenance for Production units, quarterly allowance: lowered CPC

AP C4065 – Quarterly Base -Color 60,000, quarterly overages @ \$0.04

Mono 20,000 quarterly overages @ \$0.01

AP7120 – Quarterly Base – Mono 40,000, quarterly overages @ \$0.0031

**60 months lease: \$28,065.00/quarter + tax**

Board meeting March 4<sup>th</sup>.

**Pricing valid for delivery by March 31<sup>st</sup>, must accept delivery by the 31<sup>st</sup>.**